



## Agent Certifications

The Institute awards the following designations to our qualified members:



*Knowledgeable professionals providing quality service to the buyers and sellers of luxury homes and estates.*

### Members of The Institute

Members of The Institute are knowledgeable professionals who have undergone extensive training in analyzing the luxury home market, providing quality service, and achieving effective results in the high-end residential market.

Choose a member of The Institute as your real estate professional and you know you are getting someone who actively seeks out the latest training in marketing strategies, stays on top of the changing market conditions, and knows how to handle the special needs of elite clientele.



*Committed to helping you accomplish your real estate objectives with proven expertise in the marketing of luxury homes and estates.*

### Certified Luxury Home Marketing Specialist (CLHMS)

Members of The Institute who hold the CLHMS designation have successfully demonstrated their expertise in the luxury home and estate market by meeting strict performance requirements.

Choose an agent with the CLHMS designation and you know he or she has a solid track record of helping affluent clients achieve their real estate goals.



*Certified agents skilled in the craft of marketing exceptional properties internationally.*

### Million Dollar Guild

Million Dollar Guild members are specialists who have certified success in the million-dollar and above market.

Your exceptional property demands an exceptional professional. Our Guild members have established their expertise and abilities in helping to buy or sell the world's most exclusive residential homes and estates.